

Merchant Services

Bank of America Merchant Services ASTRA Presentation

October 16, 2012

Introduction – Bank of America Merchant Services Team

- Bank of America Merchant Services Presenters
 - Brian Chapman- Relationship Manager
 - JD Wilks Technical Relationship Manager
 - Peter O'Rourke Strategic Account Executive
 - Terry Endres Treasury Sales Officer

Participation Agreement

What is it?

An agreement with the state of Kansas that allows Affiliated State agencies to participate under the agreement

- Telecheck Amendment
- Mobile Pay Amendment

What does it mean for the agencies?

Easy Contracting

Competitive Pricing

Access to advanced products

One account team

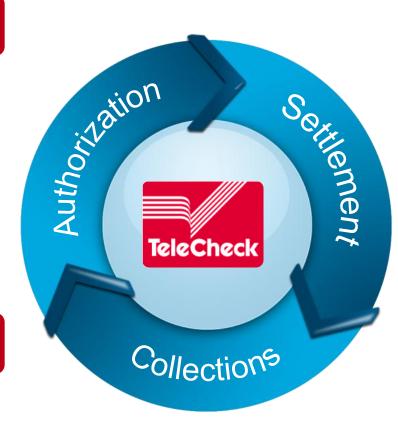
Telecheck

ICA Verification

- Allows for Internet check acceptance
- Checks the history of the check writer
 - Approval or decline at the time of transaction
- Give Payers the flexibility to pay by check.
- Faster funding and cheaper transaction.

ICA Warranty

- Guarantees payment on checks
- Bank of America Merchant Services handles the collection on bad checks.



Mobile Pay

- The Mobile Pay App Solution is compatible with Android, BlackBerry and iPhones.
- Secure login with username and password
- Easy-to-use interface requires minimal training
- Support for all major credit card types
- Real-time mobile processing
- Fraud protection tools
- SSL encryption technology
- Real-time reporting capabilities
- Account manager to add or remove users (browser only)
- E-receipt delivered to customer's email after the transaction is complete
- 24/7 customer support





• Questions?

