



K A N S A S

JOAN WAGNON, SECRETARY

DEPARTMENT OF REVENUE
INFORMATION SERVICES

KATHLEEN SEBELIUS, GOVERNOR

Strategic Sourcing Team Meeting
Location KDOR Docking State Office Building
Learning Center, 11th Floor
December 12, 2006
10:00 a.m. to 12:00 p.m.

ATTENDEES

Tim Blevins, KDOR
Dale Bledsoe, KDOR
Bob Sachs, Division of Purchases
Angela Hoobler, Division of Purchases
Carey Brown, KITO
Rick Baker, KDOT
Paul Geisler, KU

AGENDA

- IT Contract and Vendor Information
- Data Gathering Idea's and Discussion / Whole Team Review
- Discussion on Vendors / Whole Team Review
- Expiring Contracts List / Angela Hoobler
- LAR Monthly Reports Review / Dale Bledsoe
- Report on Goals & Targets / Whole Team Review
- Next Meeting Assignments

Data Gathering Idea's and Discussion / Whole Team

Dale handed out the IT Contract and Vendor Information sheet and the team made the following changes:

- Remove Microtech and SUN from the Printer Contracts column.
- Add Xiotech, STK, & IT Services Contract (MITS) to the Misc. Strategic Contracts column. Add Maintenance to the State Hardware **Maintenance** Contract. Add (old) behind IT Services Contract because this contract will still be active when the new contract is available.

Dale will work with Alicia to implement the list and have a link built to attach to the Purchasing website. The name of the link will be IT Contract / Vendor Information.

Discussion on Vendors / Whole Team

STG is paying for a new file cabinet that was scratched by an STG sub-contractor during a printer repair.

Angela provided the team the third quarter spending for the Security Contract.

Dale is working on getting a Statewide IT Training contract put in place. Dale has contacted several agencies to find out what kind of IT Training they have been getting as well as any unique training that no one else provides. Dale has received a wide response from agencies as well as being contacted by Dept. of Transportation and has talked to a lady with KDOT that is in charge of training.

Dale wanted to let this team aware that this is in process and hopefully gets this completed within the next 90 days. This contract will function like the IT Services Contract where we'll have a list of vendors to select for training.

Dale would like to get some volunteers from this group for creating an evaluation tool as well as completing the evaluation. Tim suggested Stan Wiechert in Revenue as well as KDOT or even some of the training manager in some agencies.

Expiring Contracts List, 6 months out /Whole Team/ Carey Brown & Angela Hoobler

Denise Moore would like another column in report for disposition (space for notes).

- SAS was renewed for 5 more years
- CISCO Hardware, Software and Services (includes education entities) was extended for 90 days
- Telecommunication Equipment & Supplies Data & Voice Services will be renewed
- Radio Equipment contract will be renewed since there is only one provider.
- Gartner Group Research Assistance Services will be renewed
- Forrester Research Assistance will be renewed
- Faulkner IS Research Assistance hasn't been contacted yet
- Xiotech Storage Area Networks has been extended and will need to be re-bid
- Alltel Cellular Communication will be renewed
- Cingular/AT&T will be renewed
- Verizon Cellular will be renewed
- Symantec IT Security Hardware/Software will be renewed
- Worldwide Technology IT Security Hardware/Software will be renewed
- Fishnet Consulting will IT Security Hardware/Software will be renewed
- ISG IT Security Hardware/Software will be renewed
- Sequoia Intranet Random Employee Sampling Techniques (ITREST) software no longer exist

- Will potentially renew Midrange Computer Solutions Large Capacity Disk Subsystem Hardware & Software
- Renewing the contract for the Regents Apple Computer Products
- Southwestern Bell Telephone Nortel CPE Equipment (switches) is being renewed slowly
- Worldwide Technology Computer Workstations, Servers, Upgrades & Accessories has been extended until 10/31/07 for the Government entities so we can consolidate with Regents contract
- Corporate Express for toner cartridges and usage kits will be renewed for KDOR

ITS Contract / Carey

The first two groups are Application Programming and Database Support. The next step is to have Bob approve Section 5 and marry it with the new RFP broiler plate DOP started using this week. The evaluation committee consists of five designees from the ITMC members evaluate the proposals and recommend an award to how ever many firms are going to occupy that group. Then, the non-evaluating PMC committee members either agree or disagree.

Because it will take some time for us to work our way through fourteen groups, and there are many unmet needs at the present time, and rather than accelerate all kinds of new groups into the mix, the solution was we should re-open the old ITS contract and let people send in proposals. We will need to inform agencies that this contract will have a very short life. It will be a good year before the whole of the new contract is put into place.

JCIT / Carey

JCIT asked, “What is our policy for offshore places”? Denise prepared a couple of paragraphs so she is now able to answer that we have permission so that agencies and vendors disclose.

State Contract Misunderstanding

There is a misunderstanding on local units of government and legislature about local agency state contracts. There were a number of inquiries from JCIT on the bench about, “my school board complains and tells me that they have to use the statewide contract and it costs them more than their local provider can sale it to them”. It turns out that what schools are complaining about is the state use policy that is mandated by the legislature not the statewide contract.

2007 Meetings

The meetings for 2007 will take place on the last Tuesday of each month so please mark your calendars to reflect these dates.

Next Meeting Assignments

- Carey will ask Eldon about OS-2 Circuits – DS-3 KSU Circuits
- Angela will ask Sherri for update on the Wireless Product Contract . . . Questions to ask: Who is doing it? Where is it at? What is it? Have Sherri be prepared to discuss at next meeting.
- Paul will write-up Sophos experience and include dollar figures.

- Dale will provide Angela with the sole source document.
- Dale will work with Alicia to implement the IT Contract / Vendor Information.
- Dale will talk to Stan Wiechert for suggestions on the evaluation tool for the Statewide IT Training contract.
- Dale will check with training managers in agencies for volunteers for the Statewide IT Training contract.
- Add a disposition column on the Expiring Contract List.

Next meeting will be Tuesday, January 30, 2007, on 11th Floor of the DSOB, Sunflower room.