



K A N S A S

JOAN WAGNON, SECRETARY

DEPARTMENT OF REVENUE
INFORMATION SERVICES

KATHLEEN SEBELIUS, GOVERNOR

Strategic Sourcing Team Meeting
Location KDOR Docking State Office Building
Learning Center, 11th Floor
June 20, 2007
10:00 a.m. to 1:00 a.m.

ATTENDEES

Dale Bledsoe, KDOR
Bob Sachs, Division of Purchases
Rick Baker, KDOT
Carey Brown, KITO
Ed Ames, SRS
Chris Howe, Division of Purchases
Angela Hoobler, Division of Purchases
*Thurston Smith, Division of Purchases

*Phone Conference

AGENDA

- Review & Approval of Last Month's Minutes / Whole Team
 - Minutes from 5-29-07
- Data Gathering Idea's & Discussion / Whole Team
 - Time to bring up new ides for Team discussion / Whole Team
- Discussion on Vendors / Whole Team Review
 - Report on a new Web Hosting & Services Contract / Dale Bledsoe
 - Report on New Statewide IT Training Contract / Dale Bledsoe
 - Discussion on Sole Source Authorization / Whole Team
- Expiring Contracts List , 6 months out / Chris Howe
 - Expiring Contracts, New Processes / Chris Howe
- Report on Goals & Targets / Carey Brown
 - Report on the MCITS Contract & Team Progress / Carey Brown
 - Telecommunications / Carey Brown
- Next Meeting Assignments

Review of 5-29-07 Minutes

The 5-29-07 minutes will be reviewed and approved at next meeting.

Data Gathering Idea's and Discussion / Whole Team

Chris had a meeting a week ago and was approached about creating a contract for non IT equipment maintenance. The best way to approach these broader maintenance contracts would be to make them optional and build them slowly.

Dale reported that when KDOR bid out its scanner maintenance, they ran across a company called ERC. ERC doesn't do the maintenance themselves; instead, KDOR has whatever company they choose to do the maintenance then ERC pays the service contractor. Chris said this is the same concept they're looking at for the non IT equipment maintenance. There was significant discussion about ERC financial and business models.

If the cities and counties also go to ERC contract, the OEM may not generate enough revenue to maintain the resources it pays. For example, if everyone goes to the ERC then the OEM vendor gets no continuing revenue that they need in order to put resources out in the rural areas.

Discussion on Vendors / Whole Team

Report on a new WEB hosting & Services Contract / Dale Bledsoe

Chris recommended that Dale talk with Mike Broadwell of DPS as a resource for Web Hosting. Mike is leading the Department of Administration effort to modernize their website.

Report on New Statewide IT Training Contract / Dale Bledsoe

Nine proposals were received and delivered to the evaluation team. Dale will be meeting with the evaluation team in a week and is hopeful they can wrap up this various agency contract in two to three weeks. Chris said this contract needs to go through a contract development process before this contract is awarded.

Sole Source Authorization / Whole Team

The team reviewed the proposed prior authorization form. The following additions were added to the form.

- Include term for Sole Source
- Add reason why requesting Sole Source

Expiring Contracts List, 6 months out / Whole Team / Angela Hoobler

Team reviewed the expiring contract list that was provided by Angela.

Report on Goals & Targets / Whole Team Review

MCITS Contract & Team Progress / Carey Brown

Carey needs to receive one member of the evaluation team before he moves forward.

Angela reported some agency participants haven't been responsive with providing configurations so it has slowed the process for the PC contracts.

Chris said the concept of standardizing configurations a couple of years ago was intended to drive costs down. He will have a conversation with Denise to regroup the configuration process.

Telecommunications / Carey Brown

Chuck Miller has inherited Sherry Macke's IT communication duties and Bob Sachs has taken her communication consulting duties.

Prior to Sherry's departure, she issued an award for Cingular, Alltel for cellular based data services, Sprint and T-Mobile have not yet finished their contractual debates with the Attorneys and haven't completed their tax clearances. T-Mobile and Sprint are listed on the contract as "pending award" so agencies can't order from them.

Advanced Technical Support & Services / Carey Brown

Carey is in the process of creating a new various agencies contract with IBM for advanced technical support and services.

Next Meeting Assignments

- Chris will meet with Denise concerning PC configurations.

This will be Wednesday, July 18, 2007, on 11th Floor of DSOB, Sunflower room.