

Attachment 2 – Revised Cost Sheets

Please type directly into the tables provided. Boxes will expand to accommodate your response.

<i>Description:</i>	<i>Most Current % off MSRP</i>
Tables	
Conference, Training & Public Work Area	
Laminate Conference Tables	53%
Wood Veneer Conference Tables	N/A
Adjustable Height Work Surfaces	N/A
Folding Tables	53%
Computer Training Tables	53%
CRT Data Station Tables	53%
Discount for all other categories not listed above	53%

Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

Additional discounting will be negotiable at \$25,000 List, \$50,000 List, & \$100,000 List.

Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

**Delivered and placed in position, still in packaging is 52% off List.
Delivered and Installed, packaging removed and disposed of is 51% off List.**

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

Negotiable per project

Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	5-7 Days
Non-Stock Items	2-3 Weeks

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Seating	<i>Most Current % off MSRP</i>
<i>NOTE: A waiver MUST be obtained from KCI before ordering from this category</i>	
Ergonomic Seating	N/A
Task Seating	53%
Multi-Shift Seating	N/A
High Performance Seating	N/A
Big & Tall Seating	N/A
Big & Tall Multi-Shift Seating	N/A
Executive Seating	53%
Side Chairs	53%
Reception/Lounge Seating	N/A
Stack Chairs	53%
High Density Stack Chairs	53%
Articulating High Density Stack Chairs	53%
Steel Folding Chairs	N/A
Double Shell Chair	N/A
Discount for all other categories not listed above	53%

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Desks & Systems Furniture	<i>Most Current % off MSRP</i>
Wood Veneer Office Furniture	N/A
Laminate Office Furniture	53%
Steel Office Furniture	53%
Open Office Systems Furniture	53%
Desking Systems	53%
Communications Center Workstations	53%
Executive Office Systems	53%
Discount for all other categories not listed above	53%

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Bookcases	<i>Most Current % off MSRP</i>
Laminate:	
36"W X 29"H X 12"D with one (1) Adjustable Shelf	53%
36"W X 42"H X 12"D with two (2) Adjustable Shelves	53%
36"W X 42"H X 9-3/4"D with two (2) Adjustable Shelves	53%
36"W X 78"H X 12"D with four (4) Adjustable Shelves	53%
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves	53%
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves	53%
36"W X 90"H X 9-3/4"D with six (6) Adjustable Shelves	53%
Wood:	
36"W X 29"H X 12"D with one (1) Adjustable Shelf	N/A
36"W X 42"H X 12"D with two (2) Adjustable Shelves	N/A
36"W X 42"H X 9-3/4"D with two (2) Adjustable Shelves	N/A
36"W X 78"H X 12"D with four (4) Adjustable Shelves	N/A
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves	N/A
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves	N/A
36"W X 90"H X 9-3/4"D with six (6) Adjustable Shelves	N/A
Steel :	
36"W X 29"H X 12"D with one (1) Adjustable Shelf	N/A
36"W X 42"H X 12"D with two (2) Adjustable Shelves	N/A
36"W X 42"H X 9-3/4"D with two (2) Adjustable Shelves	N/A
36"W X 78"H X 12"D with four (4) Adjustable Shelves	N/A
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves	N/A
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves	N/A
36"W X 90"H X 9-3/4"D with six (6) Adjustable Shelves	N/A
Discount for Categories not listed above	53%

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Files & Storage	<i>Most Current % off MSRP</i>
Lateral Files – Steel ; 32” Wide	
4 - 12” High Letter Size Shelves	53%
4 - 12” High Legal Size Shelves	53%
5 - 12” High Letter Size Shelves	53%
5 - 12” High Legal Size Shelves	53%
Lateral Files – Steel ; 36” Wide	
4 - 12” High Letter Size Shelves	53%
4 - 12” High Legal Size Shelves	53%
5 - 12” High Letter Size Shelves	53%
5 - 12” High Legal Size Shelves	53%
Lateral Files – Steel ; 42” Wide	
4 - 12” High Letter Size Shelves	53%
4 - 12” High Legal Size Shelves	53%
5 - 12” High Letter Size Shelves	53%
5 - 12” High Legal Size Shelves	53%
Vertical Files – Steel:	
2-Drawer Letter	N/A
2- Drawer Legal	N/A
4- Drawer Letter	N/A
4- Drawer Legal	N/A
5- Drawer Letter	N/A
5- Drawer Legal	N/A
Fireproof Files	N/A
ADP/Data Storage	N/A
Steel Storage Cabinets:	N/A
36”W X 18”D X 42”H with three (3) Adjustable Shelves and Locking Doors	N/A
36”W X 18”D X 78”H with four (4) Adjustable Shelves and Locking Doors	N/A
36”W X 12”D X 78”H Utility Rack with four (4) Adjustable Shelves and no doors	N/A
Media Storage	N/A
Shelving – Personal Storage	N/A
Discount for items not listed above	53%

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Laboratory Furniture	<i>Most Current % off MSRP</i>
Seating/Stools	N/A
Science Tables	N/A
Microscope Table/Work surfaces	N/A
Laboratory Islands	N/A
Stainless Steel Utility Carts	N/A
Steel Storage Carts	N/A
Wire Shelving	N/A
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Library and Multi-Media Display and Storage	<i>Most Current % off MSRP</i>
Drop Trucks	N/A
Reading Tables	53%
Carrels	53%
Reference Stands and Kiosks	53%
Library Seating	53%
Single Face Shelving	N/A
Double Face Shelving	N/A
Custom Shelving	N/A
Display Stands	N/A
Book Trucks	N/A
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